### **D.C. Economic Indicators**

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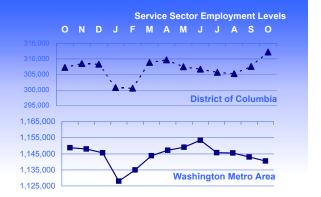


December 2002 Volume 3, Number 3

## **Labor & Industry**

Jobs in D.C. for Oct. 2002 up 300 (0.05%) from 1 year ago

District resident employment for Oct. 2002 down 7,100 (-2.7%) from 1 year ago



Employment ('000s): October 2002

Private

		<u>D.C.</u>		Metro area				1 yr. change	
		Level	1 yr. ch.	Level	1 yr. ch.		Level	Amt.	%
Employed residents	Employed residents		-7.1	2,698.2	49.6	Manufacturing	10.9	-0.4	-3.5
Labor force		267.7	-9.3	2,791.7	38.8	Construction	10.4	-0.4	-3.7
Total wage and salary emp	oloyment	653.4	0.3	2,794.2	-20.8	Transportation	4.9	0.0	0.0
Federal government		181.1	1.0	333.4	4.5	Comm. & utilities	12.3	-0.5	-3.9
Local government		36.9	-4.1	283.0	3.4	Wholesale trade	5.3	-0.4	-7.0
Services		312.2	4.9	1,140.6	-8.2	Restaurants	28.6	0.7	2.5
Trade		51.3	-0.3	495.8	-2.5	Other retail	17.4	-0.6	-3.3
Other private		71.9	-1.2	541.4	-18.0	Fin., insur, & real estate	33.3	0.1	0.3
Unemployed		16.1	-2.2	93.5	1.9	Hotels	14.0	0.2	1.4
New unempl. claims (state	New unempl. claims (state program)		-0.5			Personal services	3.2	0.0	0.0
Sources: U.S. Bureau of Labor S	tatistics (BLS)	& D.C. Dept. o	of Employment	Services (DOES	5);	Business services	56.2	1.2	2.2
a not seasonally adjusted						Health	38.7	0.5	1.3
D.C. Hotel Industry <sup>b</sup>		Airport Passengers <sup>c</sup>			Legal services	35.3	0.0	0.0	
						Education	35.5	0.9	2.6
Oct. 2002	Amt.	1 yr. ch.	Oct. 2002	Amt.('000)	1 yr. % ch.	Social services	21.1	0.1	0.5
Occupancy Rate	75.8%	16.5	Reagan	1,203.0	323.1	Member organizations	38.9	0.1	0.3

1,481.0

1.578.8

4,262.8

-2.4

-3.7

23.9

Mgmt. & engineering

Other services

Total

\$15.94

226

Dulles

RWI

Total

\$163.78

25.916

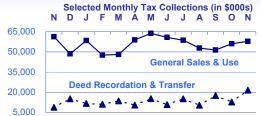
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Avg. Daily Room Rate

# Available Rooms

FY 2003 (thru Nov.) sales & use tax collections up 9.5% from 1 year ago

FY 2003 (thru Nov.) total tax collections up 4.7% from 1 year ago



<sup>&</sup>lt;sup>a</sup> Adjusted to exclude large one-time events and for changes in processing flows between FYs that distort current underlying economic trends. This does not, therefore, report actual year-overvear revenue growth for the budget. Includes sales taxes allocated to the Convention Ctr.

### **Adjusted General Fund** Revenue Collections<sup>a</sup>

49.6

19.6

435.4

1.3

0.5

3.4

2.7

2.6

8.0

	year-to-date % change							
	FY 2003	FY 2002						
	(Oct 02-Nov 02)	(Oct 01-Nov 01)						
Property Taxes	***	***						
General Sales <sup>b</sup>	9.5	-13.9						
Individual Income	-2.5	-6.0						
Business Income	***	***						
Utilities	17.0	-9.9						
Deed Transfer	67.6	-2.3						
All Other Taxes	-22.3	50.1						
<b>Total Tax Collections</b>	4.7	-6.3						
Addenda:								
Indiv. Inc. tax withholding								
for D.C. Residents	-0.7	-3.9						
Sales tax on hotels and								
restaurants allocated								
to Convention Center	11.2	-17.3						
Source: D.C Office of Tax and Revenue and								
Office of Research and Analysis								

<sup>&</sup>lt;sup>b</sup> Source: Smith Travel Research Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority d weighted average

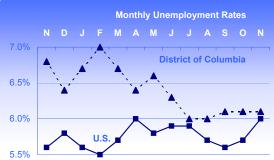
Source: DOES, preliminary; Detail may not add due to rounding.

<sup>\*\*\*</sup> Not meaningful due to payment timing or processing factors. Note: FY 2001 and 2002 reflect reductions in effective tax rates due to the Tax Parity and the

# People & Economy

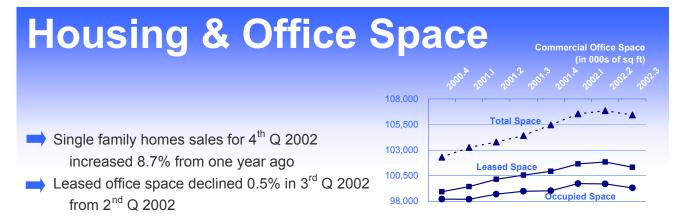
- D.C. unemployment rate for Nov.: 6.1%, same as last month, down from 6.8% 1 year ago
- Home mortgage interest rate for Nov.: 6.1%, same

as last month, down from 6.7% 1 year ago



U.S. GDP	% change	for yr. ending	CPI	% change for yr. ending		D.C. Po	pulation		
Source: BEA	4 <sup>th</sup> Q 2002	3 <sup>rd</sup> Q 2002	Source: BLS	Nov. 2002	Sept. 2002	Source: Cen	sus	Level	1 yr. ch.
Nominal	4.1	4.0	U.S.	2.2	1.5	Estimate for	or:		
Real	2.7	3.3 <sup>†</sup>	D.C./Balt. metro area	2.8	2.1	July 1	, 2000	571,646	1,433
Personal Income	ı					July 1	, 2001	573,822	2,176
Source: BEA	% change	for yr. ending	Unemployment Rate <sup>c</sup>			July 1	, 2002	570,898	-2,924
Total Personal Income	3 <sup>rd</sup> Q 2002	2 <sup>nd</sup> Q 2002	Source: BLS	Nov. 2002	Oct. 2002				
U.S.	3.3	2.7	U.S.	6.0	5.7	Components of Change from July 1, 2002			1, 2002
D.C.	4.4	3.3 <sup>†</sup>	D.C.	6.1	6.1 <sup>†</sup>	Natural	Births	+8,263	Total
Wage & Salary Portion of Personal Income Interest Rate		Interest Rates	National	Average		Deaths	-5,773	+2,490	
U.S.	1.8	0.8	Source: Federal Reserve	Nov. 2002	Oct. 2002	Net Migr.	Net Int'l	+4,517	
Earned in D.C.	3.7	2.0 <sup>†</sup>	1-yr. Treasury	1.5	1.6		Net Dom.	-10,059	-5,542
Earned by D.C. res'd <sup>b</sup>	4.2	2.5 <sup>†</sup>	Conv. Home Mortgage	6.1	6.1	Net Chang	ge <sup>d</sup>		-2,924

<sup>a</sup> Nominal <sup>b</sup> estimated <sup>c</sup> seasonally adjusted <sup>d</sup> Includes federal resident employee movement (military/civilian) and the statistical residual



<b>Housing Sales</b>			D.C. Housing Permits Issued D.C. Commercial Office Space				e	
Source: MRIS <sup>a</sup>	4 Qs ending	1 yr. % ch.	Source: U.S. Census Bureau 4	4 Qs ending	1 yr. ch.	Source: Delta Associates		
Completed contracts	4 <sup>th</sup> Q 2002			4 <sup>th</sup> Q 2002		Vacancy Rate (%)	3 <sup>rd</sup> Q 2002	1 qtr. ch.
Single family	5,642	8.7	Total housing units	1,591	695	Excl. sublet space	4.8	0.1
Condo/Co-op	3,206	15.4	Single family	383	252	Incl. sublet space	6.7	0.0
Prices (\$000)	4 <sup>th</sup> Q 2002	1 yr. % ch.	Multifamily (units)	1,208	443			
Single family			Class A Market Ra	te Apt. Re	ntals⁴	Inventory Status <sup>e</sup>	3 <sup>rd</sup> Q 2002	1 qtr. ch.
Median <sup>b</sup>	\$280.0	26.2	Source: Delta Associates	3 <sup>rd</sup> Q 2002	1 yr. ch.	Total Inventory	106.4	-0.5
Average <sup>c</sup>	\$397.0	14.2	Apartment units currently			Leased space <sup>f</sup>	101.3	-0.5
Condo/Co-op			under construction	3,575	1,682	Occupied space <sup>9</sup>	99.3	-0.4
Median <sup>b</sup>	\$225.0	22.3	Add'l planned units likely			Under construction		
Average <sup>c</sup>	\$255.9	13.3	within next 36 months	1,484	-426	or renovation	6.5	1.3

Vetropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors be Median for Dec. at the quarter average line Investment grade units, as defined by Delta be In million square feet be Calculated from vac. rate excl. sublet be Calculated from vac. rate excl. sublet be Calculated from vac. rate incl. sublet be Calculated from vac. rate excl. sublet be Calculated from